



BECOME A RESELLER OR MANAGED SERVICE PARTNER

UNIQUE VALUE PROPOSITION

Talent Insight Solutions provides organisations with a Unique Value Proposition (UVP) for clients, candidates and employees by providing training, tools and resources to enhance your people through the recruitment, development, leadership and management process.

As a business expert in your company, we provide you with the tools, training and support you need to ensure you fit the right person to the role, identify learning gaps to develop business relationships, culture and capabilities. Utilising Extended DISC we can work with you to enhance your business process, reliability and sustainability.

WHAT AN AFFILIATE PARTNER IS

An Affiliate Partner of Talent Insight Solutions is trained in the Extended DISC model and has an understanding of Extended DISC products with the focus on Personal Analysis Reports, Work Pair Analysis Reports, Team Analysis Reports and EDOS (Extended DISC online system).

As an Affiliate Partner you will receive –

- Half day Introductory to Extended DISC training session for your team
- FinxS System Training
- Letter of Attendance provided by Extended DISC Australasia

Access to -

- Marketing Brochures
- Email Templates
- URL Links
- Personal Analysis Instructions to Candidate

WE WORK WITH YOU TO SUPPORT YOU AND YOUR 3 MOST IMPORTANT PEOPLE –

Business

Staff

Clients

Candidates

1. Business Benefits

- Increased Market Positioning
- Increased Value Proposition to Client's and Candidates
- Improved Staff Communication, Retention and Motivation increasing your business strength
- Generate more 'Client's for Life' and 'Word of Mouth' opportunities

2. Staff Benefits

- Increase communication with Client's and Candidates
- Increased Sales and Retention of Client's and Candidates
- Confident decision making via a proven system

3. Clients Benefits

- Recruit the right person for the right role the first time
- Reduce staff turnover cost
- Increase staff retention and motivation

4. Candidate Benefits

- Increase employment capabilities
- Increase understanding of self to find the right job
- Reduced time finding the right position



HOW WE WORK WITH YOU -

WE HAVE TWO BUSINESS SOLUTIONS THAT YOU CAN CHOOSE FROM TO SUIT YOUR BUSINESS NEEDS.

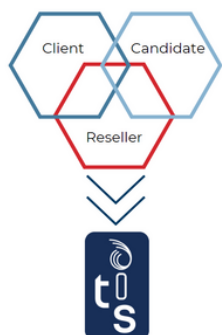
RESELLER PARTNER

Becoming a Reseller means that you manage the client relationship and process internally from start to finish. You will receive an Internationally recognized qualification in the world's most intelligent assessment system with access to 'off the shelf' report templates, case studies, blogs, webinars and training support.

Access to FinxS platform to manage client reports with free training to maximise the system. Receive wholesale pricing, with the ability to incentivise staff sales and generate a business profit.

Talent Insight Solutions will support your organisation by providing outsourced consulting solutions for –

- Coaching
- Un-Pack of Reports
- Training



MANAGED SERVICE PARTNER

Know your client data and service is being looked after with our Managed Service Solution.

Manage your billable client fees with our managed service fixed fee management and product pricing.

Having a Managed Service means that Talent Insight Solutions will manage the process with your Clients and Candidates to complete all their Extended DISC needs.

You will be required to maintain the Relationship with your Clients and Candidates and the marketing for your organisation. Talent Insight Solutions will provide you with copies of Reports.

You will have the knowledge, training and systems to be able to communicate and sell the tool to your clients about Extended DISC Personal Analysis, Job Comparison, Work Pair Analysis and/or Team Analysis report for your Clients and Candidates. Talent Insight Solutions will work with you directly as a third-party provider.

Talent Insight Solutions will support your organisation by providing outsourced consulting solutions for –

- Coaching
- Report debriefs
- Training



Contact us to book a meeting with a Business Consultant, right now.

Our business consultants will work with you to discuss and finalise your Affiliate Agreement and get you set up and on your way.

You will also receive access to our consultants for the first 3 months for **FREE** to answer and assist you with any initial queries you may have whilst in the implementation, learning and applying phase.